

**Saratoga County Farm Resource Guide**  
***A Survey for Farmers and farm enterprises in Saratoga County***  
***Survey 2022***

**General Information** *Please print or type in, and save. Return by email to Saratoga@cornell.edu*

\_\_\_\_\_ Yes, I would like to be included in the following listings:

\_\_\_\_\_ The printed guide (to be printed at a future date):

***Farm & Forest Resource Guide***

*Farms, Family, & Fun Saratoga County, NY*

\_\_\_\_\_ Website:

*\*Please note; Saratoga County is the target area for this guide, however, farms that have a majority of marketing outlets within Saratoga County or are in nearby bordering counties may be included on a case by case basis.*

\_\_\_\_\_ No, I do not wish to be included in the printed or website listing of the farm guide, but I would like to identify our farm or Ag-Enterprise to the Ag Economic Development Program area of Cornell University Cooperative Extension of Saratoga County so that we may be kept informed of relevant programming areas pertinent to our farm operation (*information is confidential*).

Business Name: \_\_\_\_\_

Owner/Farm Name(s): \_\_\_\_\_

Farm Address: \_\_\_\_\_

\_\_\_\_\_

Mailing Address: (if different): \_\_\_\_\_

Business Phone: \_\_\_\_\_ Town: \_\_\_\_\_

Home Phone: \_\_\_\_\_

Email address: \_\_\_\_\_

Website address: \_\_\_\_\_

### **Farm or Forest Enterprise:**

Check as many as apply but put an asterisk\* by the ONE that best describes your farm operation or how you would like to primarily be listed in the guide.

- |   |   |
|---|---|
| <input type="checkbox"/> Dairy  | <input type="checkbox"/> Horse  |
| <input type="checkbox"/> Community Supported Agriculture (CSA)              | <input type="checkbox"/> Horticulture   |
| <input type="checkbox"/> Cidery or on-farm Brewery                          | <input type="checkbox"/> Maple  |
| <input type="checkbox"/> Christmas Trees                                    | <input type="checkbox"/> Orchard & Small Fruit                                |
| <input type="checkbox"/> Farm Enterprise (tours, farm experiences, clinics) | <input type="checkbox"/> Retail Farm Store (produce, crafts, specialty items) |
| <input type="checkbox"/> Farmers' Market                                    | <input type="checkbox"/> Sawmill  |
| <input type="checkbox"/> Farm Raised Meats                                  | <input type="checkbox"/> Vineyard/Winery                                      |
| <input type="checkbox"/> Fiber  | <input type="checkbox"/> Woodlot  |
| <input type="checkbox"/> Field Crops  |   |
| <input type="checkbox"/> Honey  |   |

### **Description:**

- Days/Months and hours of retail sales operation applicable. \_\_\_\_\_
- In terms of production, please include rented/owned acres and the year you were established. \_\_\_\_\_ (optional).

*In 40 words or less, please describe your farm operation including a brief history, current operation, outstanding attributes. See the last page for sample descriptions and definitions of farming practices to use in your write-up if applicable. We reserve the right to elaborate or edit for brevity.*

**Production:** Please check all that apply or circle where appropriate

### **Animal Enterprise:**

- Dairy Cows \_\_\_\_\_ Heifers \_\_\_\_\_  
Dairy Goats \_\_\_\_\_  
Beef Cattle \_\_\_\_\_  
Horses \_\_\_\_\_ Trail riding, lessons, boarding, breeding  
Poultry \_\_\_\_\_ eggs, meat (chicken, duck, turkey)  
Pigs \_\_\_\_\_  
Sheep \_\_\_\_\_ meat, wool  
Rabbits \_\_\_\_\_ meat, wool  
Llamas, alpacas \_\_\_\_\_ fiber, pack animals  
Other \_\_\_\_\_

### **Field Crops:**

Biofuels \_\_\_\_\_

Field Corn \_\_\_\_\_  
Hay \_\_\_\_\_  
Oats \_\_\_\_\_  
Soybeans \_\_\_\_\_  
Straw \_\_\_\_\_  
Wheat \_\_\_\_\_  
Other \_\_\_\_\_

**Fruits:**

Apples \_\_\_\_\_  
Pears \_\_\_\_\_  
Berries \_\_\_\_\_ Specify \_\_\_\_\_  
Grapes \_\_\_\_\_  
Other \_\_\_\_\_

**Horticulture:**

Annual Flowers \_\_\_\_\_  
Cut Flowers \_\_\_\_\_  
Hanging baskets \_\_\_\_\_  
Nursery Trees and Shrubs \_\_\_\_\_  
Perennials \_\_\_\_\_  
Sod \_\_\_\_\_  
Vegetable Bedding Plants \_\_\_\_\_

**Other:**

Bird Seed \_\_\_\_\_  
Compost \_\_\_\_\_  
Honey \_\_\_\_\_  
Maple \_\_\_\_\_  
Mushrooms \_\_\_\_\_  
Other \_\_\_\_\_

**Specialty Products:**

Baked Goods \_\_\_\_\_  
Bottled Milk \_\_\_\_\_  
Cheese \_\_\_\_\_  
Jams/Jellies \_\_\_\_\_  
Meat \_\_\_\_\_  
Pies \_\_\_\_\_  
Yogurt \_\_\_\_\_  
Soap \_\_\_\_\_  
Specialty Canned Goods \_\_\_\_\_ Other \_\_\_\_\_

**Vegetable:**

Heirloom Produce \_\_\_\_\_  
Herbs \_\_\_\_\_  
Gourmet \_\_\_\_\_  
Melons \_\_\_\_\_  
Microgreens \_\_\_\_\_  
Pumpkins \_\_\_\_\_  
Seasonal Produce \_\_\_\_\_  
Other \_\_\_\_\_

**Woodland Products:**

Christmas Trees \_\_\_\_\_  
Firewood \_\_\_\_\_  
Lumber \_\_\_\_\_  
Maple Syrup \_\_\_\_\_  
Wreaths \_\_\_\_\_  
Other \_\_\_\_\_

**Services Available:**

Custom Feed \_\_\_\_\_  
Custom Meat Processing \_\_\_\_\_ specify \_\_\_\_\_  
Custom Work \_\_\_\_\_ specify \_\_\_\_\_  
Garden Design \_\_\_\_\_  
Landscaping \_\_\_\_\_  
Sheep Shearing \_\_\_\_\_  
Other \_\_\_\_\_

**Farm Ventures:**

Bed and Breakfast \_\_\_\_\_ Birthday Parties \_\_\_\_\_  
Corn Maze \_\_\_\_\_  
Farm Tours \_\_\_\_\_ Farm Vacation or Camp \_\_\_\_\_  
Food Service \_\_\_\_\_  
Gift Shop \_\_\_\_\_ Hay Rides \_\_\_\_\_  
Open Houses \_\_\_\_\_  
Petting Zoo \_\_\_\_\_ Picnic Facilities \_\_\_\_\_ Rodeo \_\_\_\_\_  
X-Country Skiing/Trails \_\_\_\_\_ Other \_\_\_\_\_

**Farm Tours:** If you presently offer tours of your farming operation, please describe:

Would you be interested in providing tours to the public and school groups? Yes \_\_\_\_\_ No \_\_\_\_\_

Would you charge a fee for tours? Yes \_\_\_\_\_ No \_\_\_\_\_ if so, what is the fee? \_\_\_\_\_

Please indicate if your business offers any resource opportunities such as those listed below:

Cooking classes \_\_\_\_\_ Demonstration gardens \_\_\_\_\_  
Educational resources \_\_\_\_\_ Events/Fairs/Festivals \_\_\_\_\_  
Gardening workshops \_\_\_\_\_ Speakers or presentations \_\_\_\_\_

### **Examples of Farm Descriptions:**

#### **For Dairy:**

A fourth generation Dairy of Distinction farm est. 1942 with a milking herd of 100 Holsteins, growing alfalfa and corn on 300 acres. Public and school groups welcome for tours by appointment.

#### **For Orchards:**

Offering pick-your-own apples, a farm store carrying a variety of farm products. Offering hayrides, a corn maze, and a harvest festival each fall.

#### **For Livestock:**

Pasture-raised, grain finished beef and lamb grown on our 40 acre farm. We sell individual cuts of meat from our farm store and wool and sheepskins available for sale.

#### **For Horticulture:**

A variety of vegetables, bedding plants, hanging baskets, and perennials. Open April-December by appointment and at the Saratoga Farmers' Market.

### **Uses of Product descriptors:**

Many of today's consumers prefer to have a lot of information about where or how their food is grown, and are encouraged to support local farms and farmers. We will put a disclaimer in the guide that we cannot verify claims based on farming practices, however we will encourage customers that use the guide to ask questions and get to know their farmer for the most accurate and timely information about their farming practices. Farmers can use these "teachable moments" to close the distance between the farmer and the customer and explain better some of the information that consumers would otherwise get from third parties.

If you are certified with a specific product descriptor, production practice, or are a member of a producer organization or cooperative, feel free to add it to your farm description and we will include it. Some examples are "certified organic", "certified naturally grown", "grass fed", "heirloom", using IPM, etc.